



# COM<sup>TM</sup> SUR

the missing piece of CCTV

COM-SUR<sup>TM</sup> EMPOWERS PEOPLE TO ACHIEVE  
OPTIMAL OUTCOMES FROM SURVEILLANCE VIDEO,  
LEADING TO A SAFER WORLD.

## COM-SUR™ Channel Partner Program – a brand new business opportunity

We welcome you to the COM-SUR Channel Partner Program. Together, let's empower every user of CCTV/other surveillance cameras to achieve optimal outcomes from surveillance video. In order to make this relationship a successful one, we do require that the following steps be taken at the earliest from your side.

### COM-SUR Channel Partner Agreement

Upon your confirmation, we will be pleased to send you our standard Channel Partner agreement.

### COM-SUR Channel Partner Pricing

Upon receipt of the Channel Partner agreement, we will share our price list with yourselves.

### COM-SUR Channel Partner Training Program

In order to offer the correct solution to your customers, it is necessary that your team undergoes a detailed COM-SUR training program. However, before we can commence with the same, we request you to go through some reading material and videos. As a checklist, kindly answer the following questions which apply to all those who will be a part of the COM-SUR team at your end:

1. Website: Has COM-SUR's website been studied in detail? Expected time: 60 minutes - Yes/No

The website is divided into 9 sections which can be accessed by clicking the links on the right side of the website. Each section has detailed information ('learn more') which also needs to be studied.

2. Videos: Have the videos under the WORKING tab been seen in detail? The videos present both an overview and the working of COM-SUR. Expected time: 30 minutes - Yes/No

3. White Papers: Which of the white papers have been read? These are available under the section USE CASES. Expected time: 30 minutes per white paper - Yes/No - Please list down the details below. While it would be a good idea to read all the white papers, please list any three white papers that seem most important to you at this time. We shall be appending the list from time to time.

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4. FREE: Has the free COM-SUR HOME version available under the DOWNLOADS tab been downloaded, installed, and evaluated? Also, has the user manual of the same available under the same tab been studied. – Yes/No.

5. Police/LEA: Have the notes on Overview of COM-SUR, and Benefits of COM-SUR for the Police/LEA/Defence available under the DOWNLOADS tab been studied. Expected time: 15 minutes per note – Yes/No

6. New CCTV Signage/Audit Chart: Have the Suggested CCTV Signage and the Daily CCTV Video Footage Auditing Chart available under the DOWNLOADS tab been seen? Expected time: 15 minutes Yes/No

7. CP Program: Has the Channel Partner Program document available under the DOWNLOADS tab been studied in detail? Expected time: 90 minutes – Yes/No

8. COM-SUR Versions: Has the COM-SUR Version Comparison document available under the DOWNLOADS tab been studied? Expected time: 20 minutes – Yes/No

9. Workflow: Has the 'Workflow of COM-SUR installation and configuration' document available under the DOWNLOADS tab been studied in detail? Expected time: 15 minutes – Yes/No

10: Comparative study: Because COM-SUR is such a unique concept, we are often asked how it compares with a video management system, video analytics, Artificial Intelligence (AI), and Machine Learning (ML) technologies. Please find herewith the link to a document that brings out a case for COM-SUR as a far broader and supporting tool which benefits all users of CCTV/ surveillance cameras.

<https://www.comsur.biz/COM-SUR - Template no. 13.1 - Comparative study with a VMS, VA, AI, ML.pdf>

Expected time to study the above document: 20 minutes – Yes/No

11: COM-SUR – Higher Versions: Upon your confirmation that all of the above have been completed, we will be pleased to send you the setup files for COM-SUR ULTIMA (highest version) and RIP-IT, a video frame extraction tool built by us.

12: Courses: Please take these short online very sharply priced courses that cover three COM-SUR versions. These courses will lay the foundation for the training and will allow you to work very easily with all the versions of COM-SUR.

Upon completion of the courses, please send us the certificates that will be provided by Udemy. These three courses, are based on three COM-SUR versions as explained below:

Course links

Course name	Link
Fundamental	This course is based on the Free COM-SUR HOME version. <a href="https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-fundamental/?couponCode=E9FD7D6C0681AC84AD26">https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-fundamental/?couponCode=E9FD7D6C0681AC84AD26</a>
Foundation	This course is based on the COM-SUR BUSINESS version. <a href="https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-foundation/?couponCode=2B36A588ABF16C54A188">https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-foundation/?couponCode=2B36A588ABF16C54A188</a>
Advanced	This course is based on the COM-SUR ULTIMA version, and also covers the frame extraction tool 'RIP-IT', which has also been developed by us. <a href="https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-advanced/?couponCode=079A6CB9E41CCFE8776B">https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-advanced/?couponCode=079A6CB9E41CCFE8776B</a>

Date(s) on which the above courses were taken: \_\_\_\_\_

Please fill up the details of all those who have followed the above protocols.

Name	Designation

We thank you for your interest in COM-SUR, and look forward to onboarding yourselves as a COM-SUR Channel Partner.

Team COM-SUR